

# Around Home & In Touch -

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Intermittently

## The In Crowd

The second half of our company name belongs to Jeff Jones, a self-proclaimed country boy who enjoys the outdoors. Jeff comes from a blue-collar background whose father was a machinist. He is married to Amy, an oncology nurse. He has two children, Tammy who works for a toy company and Kevin who is following in his Dad's footsteps as an agent in our Fond du Lac office. Jeff also has two French Brittany spaniels who he loves to pheasant hunt with.



Jeff's approach to business is as down-to-earth as he is. He believes in surrounding himself with positive, productive people. Jeff says there is no such thing as a free lunch; you reap what you sow.

We love working for Jeff and appreciate his no-nonsense fun approach to life.

## In Style

Don't be afraid of color. Paint is cheap and can do so much to enhance your living space. Try to choose one main color and put at least some of that color in every room. Choose a color palette you love and go for it!

## In the Oven

### CAROL'S (REALLY MILTS) LEMON BARS

**MIX:** 2 cups flour, 1 cup soft butter, and ½ cup powder sugar

"Pat" into a 9 x 13 pan and bake at 350 for 25 minutes.

**THEN:** Mix 6 eggs, ½ cup fresh lemon juice, 3 cups sugar, 6 tbs. flour, and 1 ½ teas. baking powder.

Pour on top of crust ... Bake at 350 for 30 minutes. Let cool and sprinkle with powdered sugar.

## In the Know...

Did you know:

...that this is the best time to buy? The market is unbelievable and interest rates are at a historic low. Call your agent for an explanation of this fantastic, crazy cycle that we are in.

...AJ has a quarterly customer appreciation party? If you've never been to this festive event, call your agent for more info.

...a visit to your lender is an important first step in your search for a new home? This will enable you to avoid useless searching and will give you a clear idea of your purchasing power.

...studies show that the red and black of AJ signs are the most recognizable colors out there?

...the agents and staff at your favorite real estate company are in the planning stages for the annual Fourth of July parade? This gala event is a real crowd pleaser, and we love the flags and drill team. Ask your agent how you can help!

...we are now an official drop-off site for the salvation Army's ongoing food drive? Drop off your food donations at the office or bring them to any of our open houses. Or call your agent...

...you can pre-order your very own personal custom copy of our delightful AJ cookbook? This is in response to the overwhelming demand. If there is anything we like to do better than sell houses, it is eating. Talk to your agent...

...your real estate agent is your friend? If you are doubting this in any way, see the above mentioned points for how fully and happily we impact your life.